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### New York Standard Operating Procedures

Pursuant to New York State law, The Sherry-Netherland is required to publish its standard operating procedures for the prerequisites prospective buyers must meet prior to receiving any services from a Sherry-Netherland real estate agent.

The Sherry-Netherland standard operating procedures are as follows:

- **Prospective Buyer's Identification:** Prospective buyers are not required to show identification to work with a Sherry-Netherland agent. However, they may be required to identification to attend an open house or showing at the direction of a seller or listing agent.
- **Exclusive Broker Agreement:** The Sherry-Netherland does not require prospective buyers to sign an exclusive agreement to work with Sherry-Netherland agents.
- **Pre-Approval for Mortgage Loan:** The Sherry-Netherland does not allow financing.